



## Policy for Agents Interested in Joining Radiant Real Estate Services

At Radiant Real Estate Services, we pride ourselves on fostering a collaborative and vibrant environment where agents can thrive professionally and personally. Our opening periods take place **quarterly**, providing structured entry points for agents who share our values of excellence and client-centered service. If you're considering joining our team, here are some key recommendations to ensure a successful application and transition:

### 1. Know Our Values

At Radiant, we stand by our core principles of integrity, professionalism, and dedication to helping clients achieve their real estate goals. We seek agents who share these values and demonstrate them in their work. Take time to familiarize yourself with our brand, mission, and services.

### 2. Meet Licensing Requirements

Ensure you have an active real estate license, in good standing with the Georgia or Alabama Real Estate Commission. We welcome agents with Salesperson and Associate Broker licenses.

### 3. Embrace Our Collaborative Culture

We work closely with our agents to provide top-tier service to our clients. Be prepared to participate in team meetings, company events, and share knowledge and resources with your colleagues.

### 4. Demonstrate Your Value

Showcase how you can add value to our team. Whether it's through your unique experience, niche market expertise, or innovative marketing strategies, we want to know how you will help Radiant grow.

### 5. Commit to Personal and Professional Growth

We encourage continuous learning and personal development. Our new agent orientations and ongoing training programs ensure you're equipped with the latest tools and knowledge to succeed in a dynamic real estate market.

### 6. Be Ready to Engage

We look for agents who are proactive and ready to hit the ground running. As a Radiant agent, you'll have access to a range of resources, tools, and mentorship, but success requires a willingness to engage fully with the opportunities provided.

### 7. Allow Time for Transition

If you're currently affiliated with another brokerage, please allow at least **two weeks to facilitate your transition** before onboarding with Radiant. This ensures a smooth exit process and allows you to begin your journey with us fully prepared.

## Application Process

- **Attend an Agent Interest Meeting:** Learn more about Radiant Real Estate Services, meet our leadership team, and ask questions to determine if we are the right fit for your goals.
- **Submit a Detailed Application:** Share your real estate experience, licensing information, and a brief cover letter highlighting how your unique skills and goals align with Radiant's mission. We're excited to learn more about you and how we can grow together!
- **Interview:** Successful applicants will be invited for an interview to discuss their goals, alignment with our culture, and potential fit within our team.
- **Onboarding Period:** If selected, you'll be enrolled in our next quarterly onboarding session, which includes orientation, training, and integration into our systems.

We look forward to meeting you and seeing how you can shine with Radiant Real Estate Services. Should you have any questions or need further information, please don't hesitate to reach out to our team.

*Delois Dee Marsh*

**Delois Dee Marsh, M.B.A.**

**Qualifying Broker and Owner**

**Radiant Real Estate Services**

**Radiating Excellence and Faith in Every Real Estate Journey!**